

National Public Gas Agency

Independent Auditor's Report and Financial Statements

March 31, 2019 and 2018



National Public Gas Agency
March 31, 2019 and 2018

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Independent Auditor's Report

Board of Directors
National Public Gas Agency
Lincoln, Nebraska

We have audited the accompanying financial statements of National Public Gas Agency, as of and for the years ended March 31, 2019 and 2018, and the related notes to the financial statements, which collectively comprise National Public Gas Agency's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of National Public Gas Agency as of March 31, 2019 and 2018, and the changes in financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

BKD, LLP

Lincoln, Nebraska
May 13, 2019

MANAGEMENT'S DISCUSSION AND ANALYSIS

The discussion and analysis on the following pages summarizes the financial highlights and focuses on factors that had a material effect on the financial condition of National Public Gas Agency (NPGA) and the results of operations for the years ended March 31, 2019, 2018 and 2017. This discussion should be read in conjunction with the accompanying financial highlights, the basic financial statements, and notes to the financial statements.

Summary of the Financial Statements

The financial statements, related notes to the financial statements and management's discussion and analysis provide information about NPGA's financial position and activities.

Management's Discussion and Analysis – provides an objective and easily readable analysis of the financial activities of NPGA based on currently known facts, decisions or conditions.

Balance Sheets – provide a summary of NPGA's assets, deferred outflows of resources, liabilities, deferred inflows of resources and net position.

Statements of Revenues, Expenses and Changes in Net Position – present the operating results of NPGA into various categories of operating revenues and expenses, and non-operating revenues.

Statements of Cash Flows – report the cash provided by and used for operating activities, as well as other cash sources such as investment income.

Notes to the Financial Statements – provide additional disclosures and information that is essential to a full understanding of the data provided in the statements.

Financial Analysis

The following comparative condensed financial statements summarize NPGA's financial position and operating results for the years ended March 31, 2019, 2018 and 2017.

Condensed Balance Sheets and Financial Highlights

	March 31,			Change	
	2019	2018	2017	From 2018 to 2019	From 2017 to 2018
Assets and Deferred Outflows of Resources					
Current assets	\$ 4,203,408	\$ 6,273,452	\$ 6,116,215	\$ (2,070,044)	\$ 157,237
Noncurrent assets	24,000	2,732,018	2,544,507	(2,708,018)	187,511
Deferred outflows of resources	-	45,000	-	(45,000)	45,000
Total assets and deferred outflows of resources	\$ 4,227,408	\$ 9,050,470	\$ 8,660,722	\$ (4,823,062)	\$ 389,748
Liabilities, Deferred Inflows of Resources and Net Position					
Current liabilities	\$ 1,301,118	\$ 1,119,243	\$ 620,281	\$ 181,875	\$ 498,962
Noncurrent liabilities	-	45,000	-	(45,000)	45,000
Deferred inflows of resources	24,000	-	103,000	24,000	(103,000)
Net position - unrestricted	2,902,290	7,886,227	7,937,441	(4,983,937)	(51,214)
Total liabilities, deferred inflows of resources and net position	\$ 4,227,408	\$ 9,050,470	\$ 8,660,722	\$ (4,823,062)	\$ 389,748

Current assets decreased at March 31, 2019 due to the distribution to members during the fiscal year. Current assets increased at March 31, 2018 due primarily to an increase in accounts receivable.

Noncurrent assets decreased in 2019 due to the distribution to members during the fiscal year. Noncurrent assets increased in 2018 as additional funds were available for investment.

Noncurrent assets and noncurrent liabilities are also impacted by the volume of and changes in the fair value of derivative instruments. The fair value of derivative instruments was positive at March 31, 2019 and 2017 resulting in a noncurrent asset. The fair value of derivative instruments was negative at March 31, 2018 resulting in a noncurrent liability.

Deferred outflows of resources and deferred inflows of resources also fluctuate annually as a result of the volume of and changes in the fair value of derivative instruments. The deferred outflows of resources as of March 31, 2018 result from the negative fair value of cash flow hedges. The deferred inflows of resources as of March 31, 2019 and 2017 result from the positive fair value of cash flow hedges.

The change in current liabilities relates to natural gas prices and volumes purchased to meet needs of members and customers resulting in fluctuations in accounts payable.

Condensed Statements of Revenues, Expenses and Changes in Net Position and Financial Highlights

	March 31,			Change	
	2019	2018	2017	From 2018 to 2019	From 2017 to 2018
Sales volumes (MMBtu)	2,715,416	2,599,684	2,484,060	115,732	115,624
Operating revenues	\$ 8,148,671	\$ 7,746,640	\$ 7,636,044	\$ 402,031	\$ 110,596
Operating expenses	8,187,904	7,860,763	7,606,139	327,141	254,624
Operating income (loss)	(39,233)	(114,123)	29,905	74,890	(144,028)
Total nonoperating revenues	55,296	62,909	174,293	(7,613)	(111,384)
Distribution to members	(5,000,000)	-	-	(5,000,000)	-
Change in net position	<u>\$ (4,983,937)</u>	<u>\$ (51,214)</u>	<u>\$ 204,198</u>	<u>\$ (4,932,723)</u>	<u>\$ (255,412)</u>

The fluctuation in sales volumes results from changes in demand primarily driven by weather conditions and changes in contracts with customers. The increase in operating revenues and operating expenses in 2019 related to increased demand and higher average natural gas prices compared to 2018. The increase in operating revenues and operating expenses in 2018 related to increased demand compared to 2017.

Fluctuations in total nonoperating revenues relate to fluctuations in interest rates and funds invested each fiscal year impacting annual investment return. In 2017, NPGA received the final gas supply termination distribution under the related agreement.

After an analysis of NPGA's net position and financial policies and guidelines, NPGA's Board of Directors approved a distribution to members in June 2018 of \$5,000,000.

General Trends and Significant Events

Nationally, wholesale natural gas market monthly spot prices were generally lower in the first half of fiscal year 2019 and generally higher through the last half of fiscal year 2019 compared with the same months in fiscal year 2018. Prices remain low compared to historical pricing due to a large supply of domestic natural gas.

As of March 31, 2019, working gas in underground storage was at a 17% deficit compared to a year ago and 31% below the five-year average. Below-average storage levels combined with increasing exports of Liquefied Natural Gas (LNG) suggest some price volatility for the domestic natural gas market, especially during peak winter usage as experienced in January 2019. However, domestic production continues to set new records. Last winter, year-over-year natural gas production grew by more than 8 million MMBtu per day, although deliverability lags behind with inadequate pipeline and storage facilities. Despite such contradictory price signals, the NYMEX forward curve suggests natural gas prices will be fairly flat for fiscal year 2020.

Risk Management Practices

NPGA is subject to various risks inherent in the natural gas business, including market risk, operating risk, regulatory and political risks, credit risk and interest risk.

Natural gas prepay transactions and other long-term commitments provide a means in which NPGA may purchase gas at an expected discount from the market.

In September 2018, NPGA entered into a gas supply contract with a natural gas acquisition authority as part of a project to obtain a long-term supply of natural gas, at a discount, pursuant to a prepaid natural gas purchase and sale agreement. Beginning April 1, 2019, NPGA purchases a daily contracted quantity at a set discount through November 2024. NPGA's continued participation in the gas supply contract through the remaining contract period, is subject to the ability of the natural gas acquisition authority to supply gas at a minimum discount during each defined reset period.

NPGA has entered into a natural gas production sharing agreement with a nonprofit corporation. The agreement is supported by related agreements with specific members of NPGA who chose to participate and agreed to take delivery of natural gas provided under the natural gas production sharing agreement.

NPGA also utilizes natural gas commodity swap transactions to manage risks associated with natural gas markets. NPGA's commodity swaps outstanding as of March 31, 2019 have effective dates beginning August 2019 and extend into fiscal year 2021.

NPGA will continue to evaluate hedging opportunities, natural gas prepay transactions and other short-term and long-term commitments to manage forward exposure to commodity price risk for members and customers.

Report Purpose and Contact Information

This financial report is designed to provide member municipalities, other non-member participants and counterparties with a general overview of NPGA's financial status for the fiscal years 2019, 2018 and 2017. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Director of Finance and Accounting at 8377 Glynoaks Dr., Lincoln, Nebraska 68516.

National Public Gas Agency
Balance Sheets
March 31, 2019 and 2018

Assets and Deferred Outflows of Resources	2019	2018
Current Assets		
Cash and cash equivalents	\$ 2,678,303	\$ 2,295,370
Short-term investments	-	2,691,262
Accounts receivable	1,411,604	1,124,177
Due from coalition members	1,067	-
Gas in storage	112,434	160,213
Prepaid expenses	-	2,430
Total current assets	<u>4,203,408</u>	<u>6,273,452</u>
Noncurrent Assets		
Long-term investments	-	2,732,018
Fair value of derivative instruments	24,000	-
Total noncurrent assets	<u>24,000</u>	<u>2,732,018</u>
Deferred Outflows of Resources		
Deferred outflows from derivative instruments	-	45,000
Total assets and deferred outflows of resources	<u>\$ 4,227,408</u>	<u>\$ 9,050,470</u>
 Liabilities, Deferred Inflows of Resources and Net Position		
Current Liabilities		
Accounts payable and accrued expenses	\$ 1,224,141	\$ 1,034,851
Due to coalition members	76,977	84,392
Total current liabilities	<u>1,301,118</u>	<u>1,119,243</u>
Noncurrent Liabilities		
Fair value of derivative instruments	-	45,000
Deferred Inflows of Resources		
Deferred inflows from derivative instruments	24,000	-
Net Position		
Unrestricted	2,902,290	7,886,227
Total liabilities, deferred inflows of resources and net position	<u>\$ 4,227,408</u>	<u>\$ 9,050,470</u>

National Public Gas Agency
Statements of Revenues, Expenses and Changes in Net Position
Years Ended March 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Operating Revenues		
Gas supply	\$ 8,146,857	\$ 7,744,603
Other	1,814	2,037
	<u>8,148,671</u>	<u>7,746,640</u>
Operating Expenses		
Cost of gas sold	7,653,325	7,249,819
Administrative and general	534,579	610,944
	<u>8,187,904</u>	<u>7,860,763</u>
Operating Loss	<u>(39,233)</u>	<u>(114,123)</u>
Nonoperating Revenues		
Investment return	55,296	62,909
	<u>55,296</u>	<u>62,909</u>
Income (Loss) Before Distribution to Members	16,063	(51,214)
Distribution to Members	<u>(5,000,000)</u>	<u>-</u>
Decrease in Net Position	(4,983,937)	(51,214)
Net Position, Beginning of Year	<u>7,886,227</u>	<u>7,937,441</u>
Net Position, End of Year	<u>\$ 2,902,290</u>	<u>\$ 7,886,227</u>

National Public Gas Agency
Statements of Cash Flows
Years Ended March 31, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Operating Activities		
Cash received from members and customers	\$ 9,994,966	\$ 9,727,033
Cash paid to suppliers	(9,571,190)	(8,980,161)
Cash paid to coalition members	(519,419)	(541,069)
	<u>(95,643)</u>	<u>205,803</u>
Noncapital Financing Activities		
Distribution to members	(5,000,000)	-
	<u>(5,000,000)</u>	<u>-</u>
Investing Activities		
Proceeds from sales and maturities of investments	5,664,394	2,700,000
Purchases of investments	(250,000)	(3,100,000)
Interest received on investments	64,182	82,967
	<u>5,478,576</u>	<u>(317,033)</u>
Increase (Decrease) in Cash and Cash Equivalents	382,933	(111,230)
Cash and Cash Equivalents, Beginning of Year	<u>2,295,370</u>	<u>2,406,600</u>
Cash and Cash Equivalents, End of Year	<u>\$ 2,678,303</u>	<u>\$ 2,295,370</u>
Reconciliation of Operating Loss to Net Cash Provided By (Used In) Operating Activities		
Operating Loss	\$ (39,233)	\$ (114,123)
Changes in operating assets and liabilities		
Accounts receivable	(287,427)	(141,271)
Gas in storage	47,779	(42,042)
Prepaid expenses	2,430	4,277
Accounts payable and accrued expenses	189,290	467,153
Due to/from coalition members	(8,482)	31,809
	<u>(8,482)</u>	<u>31,809</u>
Net Cash Provided By (Used In) Operating Activities	<u>\$ (95,643)</u>	<u>\$ 205,803</u>

National Public Gas Agency

Notes to Financial Statements

March 31, 2019 and 2018

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

National Public Gas Agency (“NPGA” or “Agency”) was established under provisions of the Interlocal Cooperation Act of Nebraska (Act) for the purpose of providing local governments the opportunity to cooperate with other localities to obtain a mutual advantage in the ability of the entity to meet its gas supply needs. NPGA sells gas to its members who are located in the states of Nebraska, Colorado and Kansas. NPGA also sells gas to other local governments located in the states of Colorado, Kansas, Oklahoma, Wyoming, Illinois and Missouri.

Reporting Entity

In evaluating how to define the Agency, for financial reporting purposes, management has considered all potential component units for which financial accountability may exist. The determination of financial accountability includes consideration of a number of criteria, including: (1) the Agency’s ability to appoint a voting majority of another entity’s governing body and to impose its will on that entity, (2) the potential for that entity to provide specific financial benefits to or impose specific financial burdens on the Agency and (3) the entity’s fiscal dependency on the Agency.

NPGA, Nebraska Municipal Power Pool (NMPP), Municipal Energy Agency of Nebraska (MEAN) and Public Alliance for Community Energy (ACE), comprise a coalition referred to by the trade name NMPP Energy. This coalition of entities provides energy-related services to member and nonmember participants while sharing facilities and management personnel. None of the organizations included in NMPP Energy are responsible for the obligations, liabilities or debts of any of the other organizations in the coalition. Based upon the above criteria, none of the organizations are considered component units of any of the other organizations.

Basis of Accounting and Presentation

NPGA’s activities are accounted for using the economic resources measurement focus and the accrual basis of accounting. NPGA’s accounting records are maintained in accordance with accounting principles generally accepted in the United States of America for regulated utilities and generally follow the Uniform System of Accounts for Public Utilities and Licensees prescribed by the Federal Energy Regulatory Commission (FERC). NPGA prepares its financial statements as a business-type activity in conformity with applicable pronouncements of the Governmental Accounting Standards Board (GASB). NPGA’s accounting policies also follow GASB Codification Section Re10, *Regulated Operations*, which permits an entity with cost-based rates to defer certain costs or income that would otherwise be recognized when incurred to the extent that the rate-regulated entity is recovering or expects to recover such amounts in rates charged to its customers.

National Public Gas Agency

Notes to Financial Statements

March 31, 2019 and 2018

Note 1: Nature of Operations and Summary of Significant Accounting Policies - Continued

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, deferred outflows of resources, liabilities and deferred inflows of resources, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses and other changes in net position during the reporting period. Actual results could differ from those estimates.

Cash Equivalents

NPGA considers all highly liquid investments with an original maturity of three months or less at the date of purchase to be cash equivalents. At March 31, 2019 and 2018, cash equivalents consisted of a money market mutual fund.

Investments and Investment Return

Investments in money market mutual funds are carried at cost, which approximates fair value. Investments in negotiable certificates of deposit are carried at fair value. Fair value is determined using quoted market prices. Investment return consists of interest, the net change for the year in the fair value of investments, and gains or losses on the sale of investments.

Accounts Receivable

Accounts receivable are stated at the amount billed to members and customers. Accounts receivable are ordinarily due 30 days after the issuance of the invoice. Accounts past due more than 120 days are considered delinquent. Delinquent receivables are charged off as they are deemed uncollectible. NPGA does not believe an allowance for doubtful accounts is necessary at March 31, 2019 and 2018, as there were no delinquent accounts.

Gas in Storage

Contracts with certain interstate pipeline suppliers include a storage component. Gas in storage consists of natural gas purchased for the benefit of members with contracted storage. The quantity in storage is valued at the weighted-average cost by pipeline.

National Public Gas Agency

Notes to Financial Statements

March 31, 2019 and 2018

Note 1: Nature of Operations and Summary of Significant Accounting Policies - Continued

Net Position Classification

Net position is required to be classified into three components – net investment in capital assets; restricted; and unrestricted. These classifications are defined as follows:

Net investment in capital assets - consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. NPGA had no net capital assets at March 31, 2019 and 2018.

Restricted - consists of restricted assets and deferred outflows, reduced by liabilities and deferred inflows related to those assets, with constraints placed on their use either by a) external groups such as creditors (such as through debt covenants), contributors, or laws or regulations of other governments or b) law through constitutional provisions or enabling legislation. There are no components of net position at March 31, 2019 and 2018 that meet the restricted definition.

Unrestricted - consists of the assets and deferred outflows, and liabilities and deferred inflows that are not included in the net investment in capital assets or restricted components of net position.

Classification of Revenues

Operating revenues include revenues resulting from the purchase and delivery of gas supplies to members and customers. Nonoperating revenues include those derived from capital and related financing, noncapital financing and investing activities other than capital contributions from members.

Derivative Instruments

Derivative instruments are utilized by NPGA to manage market risk and reduce exposure resulting from fluctuations in prices of natural gas. These instruments include commodity swap agreements. Additional information regarding these instruments is shown in Note 4.

Rates and Charges

NPGA annually determines its wholesale gas supply rates and charges to recover costs of providing natural gas service. Rates and charges for providing wholesale gas supply are reviewed and adopted by NPGA's Board of Directors. The cost of natural gas to NPGA is recovered through NPGA's rates and charges which includes a monthly gas cost adjustment mechanism. Variances between the stated rate for NPGA members and actual costs are recovered from, or returned to, NPGA's members. The transportation costs and charges incurred by NPGA are for certain members and are charged to the individual members.

Income Taxes

In accordance with certain provisions of the Internal Revenue Code and the Act and related governing laws and regulations, NPGA, as a local government entity, is exempt from federal and state income taxes.

National Public Gas Agency
Notes to Financial Statements
March 31, 2019 and 2018

Note 2: Deposits, Investments, and Investment Return

Deposits

Custodial credit risk is the risk that in the event of a bank failure, a government's deposits may not be returned to it. NPGA's deposit policy for custodial credit risk requires compliance with the provisions of state law. State statutes require banks either to give bond or to pledge government securities to NPGA in the amount of NPGA's deposits. The Federal Deposit Insurance Corporation (FDIC) insures transaction accounts for government deposits up to \$250,000 per official custodian at each covered institution. At March 31, 2019, NPGA's deposits exceeded FDIC insurance and pledged government securities by approximately \$323,000.

Investments

NPGA's investing is performed in accordance with the investment policy adopted by its Board of Directors and applicable state statutes. NPGA may invest in U.S. Treasury and U.S. agency securities, certificates of deposit, time deposits, banker's acceptances, commercial paper, and municipal bonds. In the event that secured investment opportunities arise, other than those specified above, investment consent is required through the approval of two of the following: Chair of the Board of Directors, Secretary-Treasurer of the Board of Directors or NPGA Executive Director.

At March 31, 2019 and 2018, NPGA had the following investments, maturities, and credit ratings:

	Carrying Value	Maturities in Years		Credit Rating Moody's/S&P
		Less Than 1	1-5	
March 31, 2019				
Money market mutual fund				
- US government obligations	\$ 1,855,000	\$ 1,855,000	\$ -	Aaa-mf/AAAm
March 31, 2018				
Money market mutual fund				
- US government obligations	\$ 1,610,000	\$ 1,610,000	\$ -	Aaa-mf/AAAm
Negotiable certificates of deposits	5,423,280	2,691,262	2,732,018	Not Rated
	<u>\$ 7,033,280</u>	<u>\$ 4,301,262</u>	<u>\$ 2,732,018</u>	

Interest Rate Risk - Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. NPGA's investment policy does not place a limit on the amount that may be invested in any one maturity category. The money market mutual funds are presented as an investment with a maturity of less than one year because they are redeemable in full immediately.

National Public Gas Agency
Notes to Financial Statements
March 31, 2019 and 2018

Note 2: Deposits, Investments, and Investment Return - Continued

Investments - Continued

Credit Risk - Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. NPGA's investment policy establishes requirements for certain investment securities or issuers of securities to be rated at certain rates or higher. The following investment types must be rated at the minimum rates noted below:

Commercial paper	A-1, P-1
Municipal bonds	AA-

Custodial Credit Risk - For an investment, custodial credit risk is the risk that, in the event of a failure of the counterparty, NPGA would not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. All investments are held in safekeeping in NPGA's name, in a broker account with NPGA's primary financial institution.

Concentration of Credit Risk - Concentration of credit risk is the risk associated with the amount of investments NPGA has with any one issuer that exceeds 5% or more of its total investments. Investments issued or explicitly guaranteed by the U.S. government are excluded from this requirement. As of March 31, 2019, NPGA's investments consisted solely of a money market mutual fund. As of March 31, 2018, each of NPGA's investments in negotiable certificates of deposit were covered by FDIC insurance, as the individual investments did not exceed \$250,000, and were therefore also excluded from this requirement. NPGA's investment policy limits the amount of its investment portfolio that may be invested in any one issuer, other than U.S. government securities, to \$500,000.

Summary of Carrying Values

The carrying values of deposits and investments are included in the balance sheets at March 31, 2019 and 2018, as follows:

	2019	2018
Deposits	\$ 823,303	\$ 685,370
Investments	1,855,000	7,033,280
	\$ 2,678,303	\$ 7,718,650

Included in the following balance sheet captions:

	2019	2018
Cash and cash equivalents	\$ 2,678,303	\$ 2,295,370
Short-term investments	-	2,691,262
Long-term investments	-	2,732,018
	\$ 2,678,303	\$ 7,718,650

National Public Gas Agency
Notes to Financial Statements
March 31, 2019 and 2018

Note 2: Deposits, Investments, and Investment Return - Continued

Investment Return

Investment return for the years ended March 31, 2019 and 2018, consisted of interest income and the net change in fair value of investments of \$90,902 and \$62,909, respectively. Investment return for the year ended March 31, 2019 also included a loss on the sale of investments in the amount of \$35,606.

Disclosures About Fair Value of Assets and Liabilities

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities.

Level 2 – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level 3 – Unobservable inputs supported by little or no market activity and are significant to the fair value of the assets or liabilities.

Money market mutual funds are carried at cost, and thus not included within the fair value hierarchy. NPGA's investments in negotiable certificates of deposit at March 31, 2018 are measured at fair value on a recurring basis, and are classified within Level 2 of the fair value hierarchy.

Note 3: Transactions with Coalition Members

NPGA, NMPP, MEAN and ACE through common members and management comprise a coalition. NPGA shares personnel and facilities within this coalition, as well as enters into agreements for certain products and services.

NPGA incurred expenses of approximately \$480,000 and \$540,000 for administrative services and rents provided by coalition members during 2019 and 2018.

At March 31, 2019 and 2018, amounts due to coalition members consisted of \$75,544 and \$82,396 payable to NMPP and \$1,433 and \$1,996 payable to MEAN, respectively. At March 31, 2019, amounts due from coalition members consisted of \$1,067 due from ACE. There were no amounts due from coalition members at March 31, 2018.

National Public Gas Agency
Notes to Financial Statements
March 31, 2019 and 2018

Note 4: Derivative Instruments

Objectives and Terms of Derivative Instruments

NPGA has entered into commodity swaps to hedge changes in cash flows and reduce exposure due to fluctuations in the market price of natural gas. These commodity swaps are considered derivative instruments under the provisions of GASB Codification Section D40, *Derivative Instruments*. The fair values of the commodity swaps are based on forward prices from established indexes for the applicable region and discounted using established interest rate indexes.

Cash Flow Hedges - Cash flow hedges are derivative instruments associated with a hedgeable item that significantly reduce an identified financial risk by substantially offsetting changes in cash flows or fair values of the hedgeable item. At March 31, 2019, the positive fair value of commodity swaps considered cash flow hedges is classified as a noncurrent asset on the balance sheet, with an offsetting deferred inflow of resources for the same amount. At March 31, 2018, the negative fair value of commodity swaps considered cash flow hedges is classified as a noncurrent liability on the balance sheet, with an offsetting deferred outflow of resources for the same amount. The change in fair value of cash flow hedges was an increase of \$69,000 for 2019 and a decrease of \$148,000 for 2018. The change in fair value is reflected within deferred inflows from derivative instruments in 2019 and deferred outflows from derivative instruments in 2018.

During 2019 and 2018, NPGA had pay-fixed, receive variable commodity swaps with a national energy corporation. NPGA pays the predetermined fixed price and the counterparty pays the variable price, which is based on the NYMEX natural gas settlement price for the contractual month. As of March 31, 2019 and 2018, the counterparty was rated A- by Standard & Poor's and A2 by Moody's Investors Service.

The fair value of NPGA's derivative instruments at March 31, 2019 and 2018 is \$24,000 and \$(45,000), respectively.

A summary of objectives and terms of NPGA's derivative instruments at March 31, 2019, (all contracts are structured with a quantity of 10,000 MMBtu per contract) follows:

March 31, 2019			
Notional Amount (# of contracts)	Effective Date	Termination Date	Fixed Price per MMBtu
Cash Flow Hedges:			
	Monthly starting	Monthly through	
12	8/1/2019	7/31/2020	\$2.695
12	12/1/2019	11/30/2020	\$2.730
12	2/1/2020	1/31/2021	\$2.660

National Public Gas Agency
Notes to Financial Statements
March 31, 2019 and 2018

Note 4: Derivative Instruments – Continued

Objectives and Terms of Derivative Instruments – Continued

A summary of objectives and terms of NPGA’s derivative instruments at March 31, 2018, (all contracts are structured with a quantity of 10,000 MMBtu per contract) follows:

March 31, 2018			
Notional Amount (# of contracts)	Effective Date	Termination Date	Fixed Price per MMBtu
Cash Flow Hedges:			
	Monthly starting	Monthly through	
8	5/1/2018	12/31/2018	\$2.745
6	5/1/2018	10/31/2018	\$2.995
5	5/1/2018	9/30/2018	\$3.060
4	5/1/2018	8/31/2018	\$2.955
3	5/1/2018	7/31/2018	\$3.080
2	5/1/2018	6/30/2018	\$3.165
1	5/1/2018	5/31/2018	\$3.355

Credit risk – At March 31, 2019, for the swaps with a positive fair value, NPGA was exposed to credit risk in the amount of the fair value of the swaps. At March 31, 2018, NPGA was not exposed to credit risk for swaps that had a negative fair value. NPGA reduces its exposure to credit risk by requiring the counterparty to maintain credit ratings as defined in contract documents.

Termination risk - NPGA or the counterparties may terminate the swaps if either party fails to perform as outlined in the terms of the contracts. If a swap agreement is terminated, each party will make the calculations on its part, and will provide to the other party a statement showing relevant quotations and specifying any amount payable according to the applicable swap agreements.

Basis risk - NPGA is exposed to basis risk on the swaps because the variable payments on the commodity swaps are based on the Henry Hub pricing point, which is different than the varying pricing points used by NPGA for its natural gas purchases. The basis difference can vary depending on the geographical location of the pricing point.

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Note 5: Gas Supply

Gas supply for the years ended March 31, 2019 and 2018 was as follows:

	<u>2019</u>	<u>2018</u>
Members	\$ 5,324,082	\$ 4,974,666
Customers	<u>2,822,775</u>	<u>2,769,937</u>
	<u>\$ 8,146,857</u>	<u>\$ 7,744,603</u>

NPGA has agreements with various parties, including 11 member participants during both 2019 and 2018, to provide for the sale of natural gas to the parties under various terms and rate schedules.

Note 6: Natural Gas Costs and Commitments

Cost of gas sold for the years ended March 31, 2019 and 2018 was as follows:

	<u>2019</u>	<u>2018</u>
Purchased gas	\$ 7,199,014	\$ 6,558,628
Production	363,511	539,925
Commodity swaps, net	10,096	53,270
Transportation	<u>80,704</u>	<u>97,996</u>
	<u>\$ 7,653,325</u>	<u>\$ 7,249,819</u>

Purchased Gas

NPGA's natural gas requirements are purchased through contracts with various natural gas suppliers. NPGA's contracts with natural gas suppliers provide for the pricing of all natural gas primarily based on nationally publicized indices plus or minus applicable premiums and discounts.

At March 31, 2019, NPGA has contracts with a natural gas supplier to purchase daily volumes, varying by month, from November 1, 2019 through March 31, 2020 at a fixed price per MMBtu, from November 1, 2020 through March 31, 2021 at a fixed price per MMBtu, and from November 1, 2021 through March 31, 2022 at a fixed price per MMBtu. The total contract value is approximately \$389,000.

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Note 6: Natural Gas Costs and Commitments – Continued

Purchased Gas - Continued

In September 2018, NPGA entered into a gas supply contract with a natural gas acquisition authority as part of a project to obtain a long-term supply of natural gas, at a discount, pursuant to a prepaid natural gas purchase and sale agreement. Beginning April 1, 2019, NPGA purchases a daily contracted quantity of 1,000 MMBtu at a set discount through November 2024. NPGA's continued participation in the gas supply contract through the earlier of November 30, 2048 or an early termination date defined per the terms of the agreement, is subject to the ability of the natural gas acquisition authority to supply gas at a minimum discount during each defined reset period.

Production

NPGA has entered into a natural gas production sharing agreement with a nonprofit corporation whereby NPGA has agreed to purchase a maximum of approximately 301,000 MMBtu per year for a participation share of 2.89%. The natural gas production sharing agreement obligates NPGA to pay its participation share of all costs incurred by the related gas supply pool until all related debt has been paid and the last volumes have been delivered. Debt is outstanding through 2027. Purchase requirements are subject to production availability. During the years ended March 31, 2019 and 2018, NPGA purchased approximately 157,000 MMBtu and 228,000 MMBtu, respectively.

Commodity Swaps

NPGA pays the predetermined fixed price and the counterparty pays the variable price, which is based on the NYMEX natural gas settlement price for the contractual month. The amount included in cost of gas sold represents the net cost of commodity swaps settled.

Transportation

NPGA contracts with certain interstate pipeline suppliers for the transportation and storage of its natural gas requirements. NPGA has entered into Asset Management Arrangements (AMA) with a natural gas supplier resulting in payment and consideration for the release of transportation capacity on two interstate pipelines. The terms of the agreements vary by pipeline. Payments received under the AMA are netted against the transportation costs incurred. The transportation costs and charges incurred by NPGA are for certain members and are charged to the individual members. The AMA effective January 1, 2019 has an initial term through October 31, 2019 with an automatic annual extension unless terminated in accordance with the contracted notice provisions. The AMA that expired March 31, 2019 has been renewed for a term of April 1, 2019 through October 31, 2019.

NPGA has also contracted to collect payments for transportation of natural gas on behalf of certain members and customers and remits these payments to the respective interstate pipeline supplier. Since NPGA is only acting as an agent, these amounts are not reflected as revenue or expense in the statements of revenues, expenses and changes in net position. The transportation purchased by the members and customers, that NPGA was responsible for collecting and remitting to the respective transportation suppliers, totaled approximately \$2,136,000 and \$2,179,000 during 2019 and 2018, respectively.

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Note 7: Risk Management

NPGA is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions, injuries to employees and others; and natural disasters. NPGA is named as one of the insureds on joint policies for commercial insurance, subject to certain limits and deductibles, to reduce the financial impact for claims arising from such matters. None of the claims submitted against this commercial coverage in any of the three preceding years were specific to or material to NPGA. All such claims were submitted for losses incurred in the normal course of business.

Note 8: Significant Concentrations

Information regarding major members and customers is provided for those members and customers who individually exceed 10% of NPGA's annual revenues from gas supply or accounts receivable balances at year-end.

At March 31, 2019, approximately \$632,000 or 45% of total accounts receivable were owed by one member and two customers. At March 31, 2018, \$490,000 or 44% of total accounts receivable were owed by one member and two customers.

For the year ended March 31, 2019, one member and one customer comprised approximately \$3,657,000 or 45% of total revenues from gas supply. One member and one customer comprised approximately \$3,495,000 or 45% of total revenues from gas supply for the year ended March 31, 2018.